

JOHN GRAY, STOREKEEPER? Manager?

p 31, 121 Earned a "year's salary" by April 14, 1784, but what he did to earn this pay of 75 L is (about \$199.50) is unstated and not told by any other entry. The Journal handwriting changed distinctively on August 12, suggesting a new CLERK, but Wm Dougherty <sup>(p 79)</sup> is definitely paid as "Clark" on July 12, 1784 at 20L per year for 8 months and 12 days, well before this Record began.

Since Gray's pay was so much higher than Dougherty's, his work was three times more important. He MAY have managed the furnace. Tax Records MAY verify this supposition. He definitely sold store goods: sugar, coffee, rum and some cloth. Since Gray bought considerable flour and 26 pounds of veal from Hopewell he had to live nearby. Horse feed purchases suggest horse ownership. His flour purchases, ELEVEN quarters of 28 pounds totaled 308 pounds in thirteen weeks! Either he had a large family, consuming 30<sup>0</sup> loaves of bread in 91 days, over three a day, or he purchased this quantity of flour for resale. <sup>THEN,</sup> His flour purchases ended.

As the Journal ended, Gray was paid 102 L cash " in Philadelphia ", about \$271. He had earlier received 37½ L on Oct. 13, nearly \$100, and 75 L on Dec. 3, about \$200.

Definitely, he sold Hopewell-cast Cambooses, ship stoves<sup>s</sup> through Philadelphia dealers Greenfield and Humphries, twenty two for 176L, about \$467.16, or \$21.36 each. In turn, he paid them a 5% commission on this sale, about \$23.36.

Most of his income, 618 L for the entire Journal, was from "orders" from Hopewell workers, about \$1643.88. At the Record's end, Bird owed Gray 24.12.11¼, about \$64.